**LANDSCAPE RESTORATION ENTERPRISE MANAGER**

**Duty Station:** Republic of Kenya

**Employment type:** Full-time

**What do we offer?**
- Be part of a great mission: regreen our planet!
- **WHAT DO WE OFFER?**
  - Great colleagues and a diverse team.
  - As part of a fast-growing organization, there will be ample room for personal and professional development.
  - Fluent in Swahili and English, knowledge of Maa is a preference.
  - Valid driver's license.
  - Good understanding and working experience with Microsoft Excel.
  - Excellent organizational and administrative skills.
  - Ability to work independently and a pragmatic ‘can do’ attitude.
  - Strong leadership skills.
  - Ability to liaise with stakeholders at different levels.
  - Experience with working or living in pastoral environments is a preference.
  - Proven entrepreneurial or business development experience, preferably in the environmental or agricultural sector.
  - Bachelor’s degree or higher in Business Development, Agribusiness Management, Environmental Management, or any related field.

**REQUIRED EXPERIENCE AND SKILLS**
- **Explore funding opportunities and co-write proposals.**
- **Working closely with the Justdiggit Monitoring and Evaluation team to monitor the various grass seed banks.**
- **Accompany Justdiggit visitors to various grass seed banks and present to (potential) partners.**
- **Making projections and streamlining integration between grass seed banks supply and Justdiggit’s grass seed demand.**
- **Integrating the LRE within the wider Justdiggit and partners’ programs.**
- **In the future, expand the LRE to also support other products.**
- **Report to donors/investors on the status of the grass seed banks and the LRE.**
- **Carry out business development (contacting potential partners and buyers) and maintaining a good relationship with partners and government entities (KALRO, KEPHIS, County Government and other NGOs).**
- **Facilitate horizontal learning experiences amongst community groups.**
- **Structuring and organizing the storage and transportation of seeds.**
- **Develop and implement quality control mechanisms for the production of grass seeds.**
- **Develop the entrepreneurial and business skills of the community groups.**
- **Developing training manuals for community groups and train them on establishment and maintenance of grass seed banks.**
- **Advise on the structure and register the LRE.**
- **Finalize the business plan.**
- **Onboard existing community groups.**
- **Ensure all legal and practical formalities are in order for the LRE to trade in grass seeds.**

**Key Responsibilities**
- **Set up the Landscape Restoration Enterprise (LRE).**
  - Advise on the structure and register the LRE.
  - Advise on legal and practical formalities.
- **Managing and growing the LRE.**
  - Set up new grass seed banks with community groups (including subcontracting of partners and helping them in the recruitment and selection of these community groups).
  - Developing training manuals for community groups and train them in establishment and maintenance of grass seed banks.
  - Developing social enterprises and business sides of the community groups.
  - Develop and implement quality control mechanisms for the production of grass seeds.
  - Structuring and organizing the storage and transportation of seeds.
  - Facilitate horizontal learning experiences amongst community groups.
  - Marketing and selling of the grass seeds.
- **Integrating the LRE within the wider Justdiggit and partners’ programs.**
  - Developing projections and streamlining integration between grass seed banks supply and Justdiggit’s grass seed demand.
  - A company Justdiggit visitor to various grass seed banks and present to potential partners.
  - Working closely with the Justdiggit Monitoring and Evaluation team to monitor the various grass seed banks.
  - Facilitate business development (contacting potential partners and buyers) and maintaining a good relationship with partners and government entities (KALRO, KEPHIS, County Government and other NGOs).
- **In the future, expand the LRE to also support other products.**

**Apply now!**

We will support you from our head office in The Netherlands, and our regional office in Nairobi with technical advice, organizational support and our international network of partners.
If you believe you are the right person for this role, please send your CV and motivation letter to vacancies@justdiggit.org before 5pm on Wednesday 6 April, 2022.

We hope we can welcome you to our team soon!